

#### DISCLAIMER

#### FORWARD LOOKING STATEMENTS

The communications of Accelerate Financial Technologies Inc. ("Accelerate" or the "Corporation") include written or oral statements which contain forward-looking information. Statements other than statements of historical fact contained in this corporate presentation may be forward-looking statements under applicable securities legislation, including, without limitation, management's expectations, intentions and beliefs concerning: the Corporation's objectives and priorities for the current fiscal year and beyond, our future strategies or actions, and the results of or outlook for our operations or for the Canadian and U.S. economies and markets. Many of these statements can be identified by looking for words such as "believe", "expects", "will", "intends", "projects", "anticipates", "estimates", "continues" or similar words or the negative thereof. In particular, this presentation contains forward-looking statements regarding expected strategy performance, expected Corporation performance, the Corporation's expected growth, in addition to other forward-looking statements. To the extent any forward-looking statements herein constitute a financial outlook, they were approved by management as of the date hereof and have been included to assist readers in understanding management's current expectations regarding financial performance and are subject to the same risks and assumptions disclosed herein. There can be no assurance that the plans, intentions or expectations upon which these forward-looking statements are based will occur.

Statements containing forward-looking information by their nature involve numerous assumptions and significant known and unknown facts and uncertainties of both a general and a specific nature. Key assumptions include, but are not limited to assumptions that: certain regulatory changes will occur, the Canadian and U.S. economies will grow moderately over the next 12 to 24 months; interest rates will not rise in a material nature over the next 12 to 24 months; and the Corporation will obtain required regulatory approvals on a timely basis. In determining the Corporation's expectations for economic growth, management primarily considers historical economic data provided by the Canadian and U.S. governments and their agencies.

The forward-looking statements contained herein are subject to numerous known and unknown risks that may cause actual results to vary from those set forth in the forward-looking statements, including, but not limited to risks associated with: general economic conditions and changes in the financial markets; failure to obtain required regulatory approvals on a timely basis or at all; changes in legislation and regulations and interpretations thereof; a material change in Accelerate's capital structure or capital available to Accelerate. There are additional factors that could affect the operating results and performance of the Corporation and may cause the actual results of the Corporation to differ materially from those anticipated in forward-looking statements.

As forward-looking statements are subject to risks, uncertainties and assumptions and should not be read as guarantees or assurances of future performance. Accordingly, readers are cautioned not to place undue reliance on any forward-looking information contained in this corporate presentation as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements. Statements containing forward-looking information reflect management's current beliefs and assumptions based on information in its possession on the date of this corporate presentation. Although management believes that the assumptions reflected in the forward-looking statements contained herein are reasonable, there can be no assurance that such expectations will prove to be correct.

The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. The forward-looking statements included in this corporate presentation are made as of the date of this presentation and Accelerate does not undertake or assume any obligation to update or revise such statements to reflect new events or circumstances except as expressly required by applicable securities legislation.



# The Case For Alternative Investments

# Why Alternative Investments

ALPHA CREATION	PROVIDE ACCESS TO INVESTMENT RETURNS BEYOND STOCKS AND BONDS
YIELD GENERATION	PROVIDE INCOME IN A VOLATILE INTEREST RATE ENVIRONMENT
VOLATILITY MANAGEMENT	FORTIFY INVESTMENT PORTFOLIOS AGAINST SWINGS IN THE MARKET
REDUCE RISK	DIVERSIFY INVESTMENT PORTFOLIOS THROUGH UNCORRELATED ASSETS
INFLATION PROTECTION	SHELTER PORTFOLIOS FROM RISK OF INFLATION

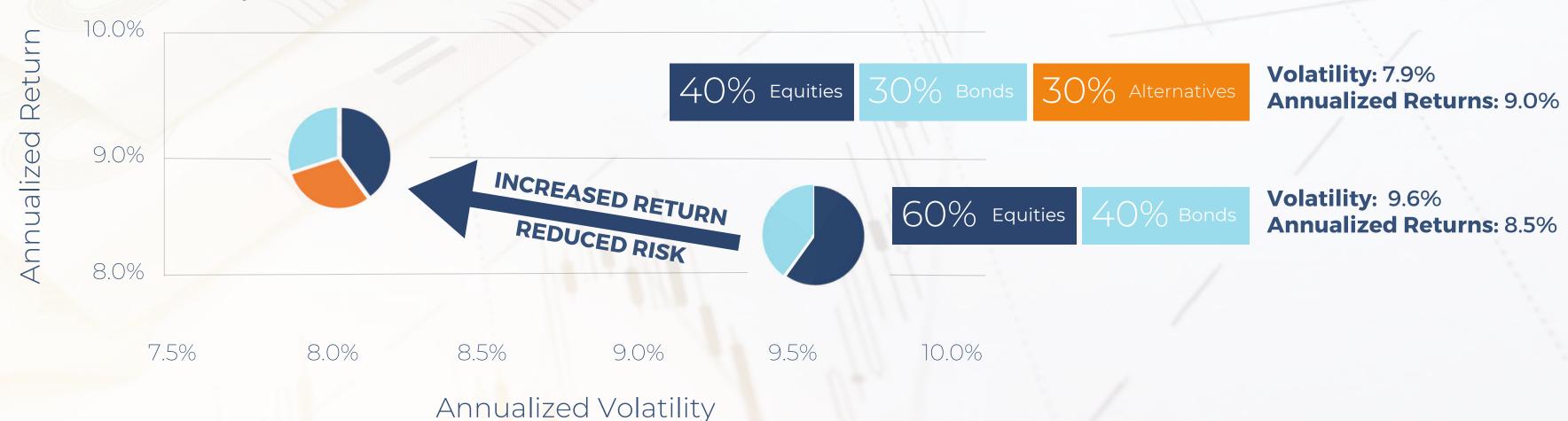
Potential to improve client outcomes with allocations to alternative investments



# Upgrading Portfolios

#### Alternative and portfolio risk/return

Annualized volatility and returns, 1989 - 2023



Adding alternative investments can increase return while reducing risk

-JP MORGAN

A **30% allocation** to alternative investments in a traditional 60/40 stock/bond portfolio:

Increased returns by 50bps Reduc

Reduced risk by 18%



#### EXPECTATION VS. REALITY

Investor Expectation 1

Analyst Forecast of 60/40 Portfolio<sup>2</sup>

10.9%

2.8%

With **high** equity valuations and **volatile** bond yields, investors may not earn their expected 10.9% return using **traditional asset classes** 







#### THE EVOLUTION OF ASSET ALLOCATION

Retail Allocation to Alternatives

Institutional Allocation to Alternatives

5%

52%

Institutions allocate to alternatives to generate higher returns and reduce risk Individual investors are significantly underweight alternatives



# Beyond Bonds: The Rise of Private Credit

## Defining Private Credit

WHAT

Specialized non-bank financial institutions such as investment funds offer direct loans to corporate borrowers

WHY

A financing source that is more convenient than commercial banks for companies too small to raise debt in public markets

WHERE

About three-quarters of the global private credit market is in the United States

INVESTOR OPPORTUNITY

Typically offers higher yields than bonds through senior secured floating rate loans

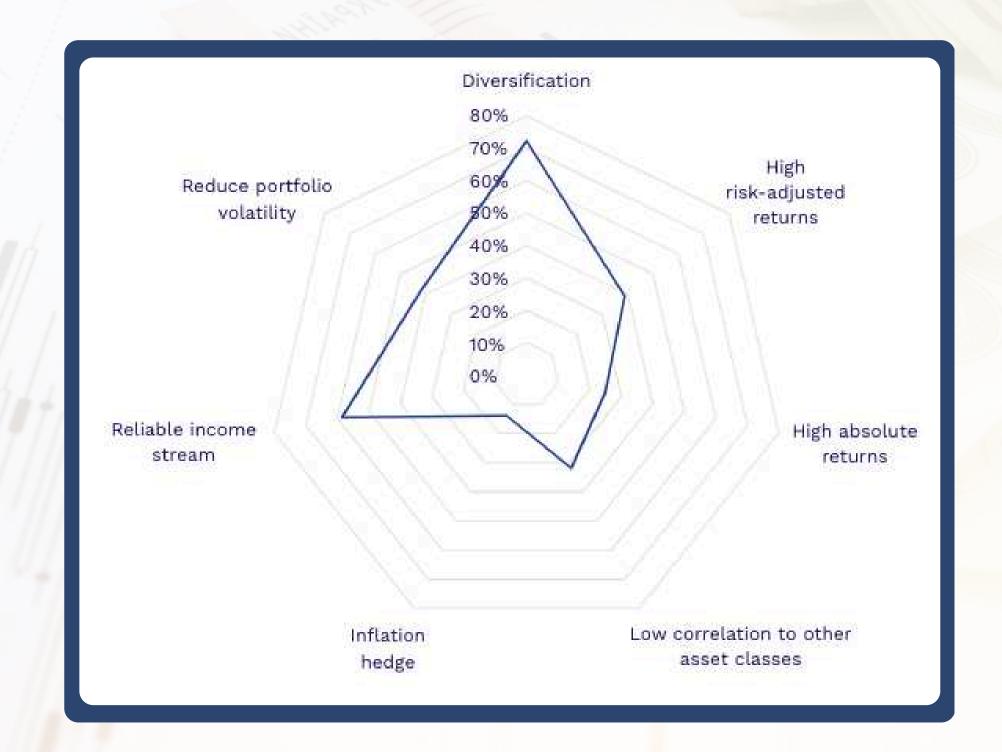
The private credit asset class now **exceeds \$1.5 trillion globally**<sup>1</sup>, similar in size compared to the high-yield bond and leveraged loan markets



## Why Invest in Private Credit?

## Private credit presents the following attractive characteristics:

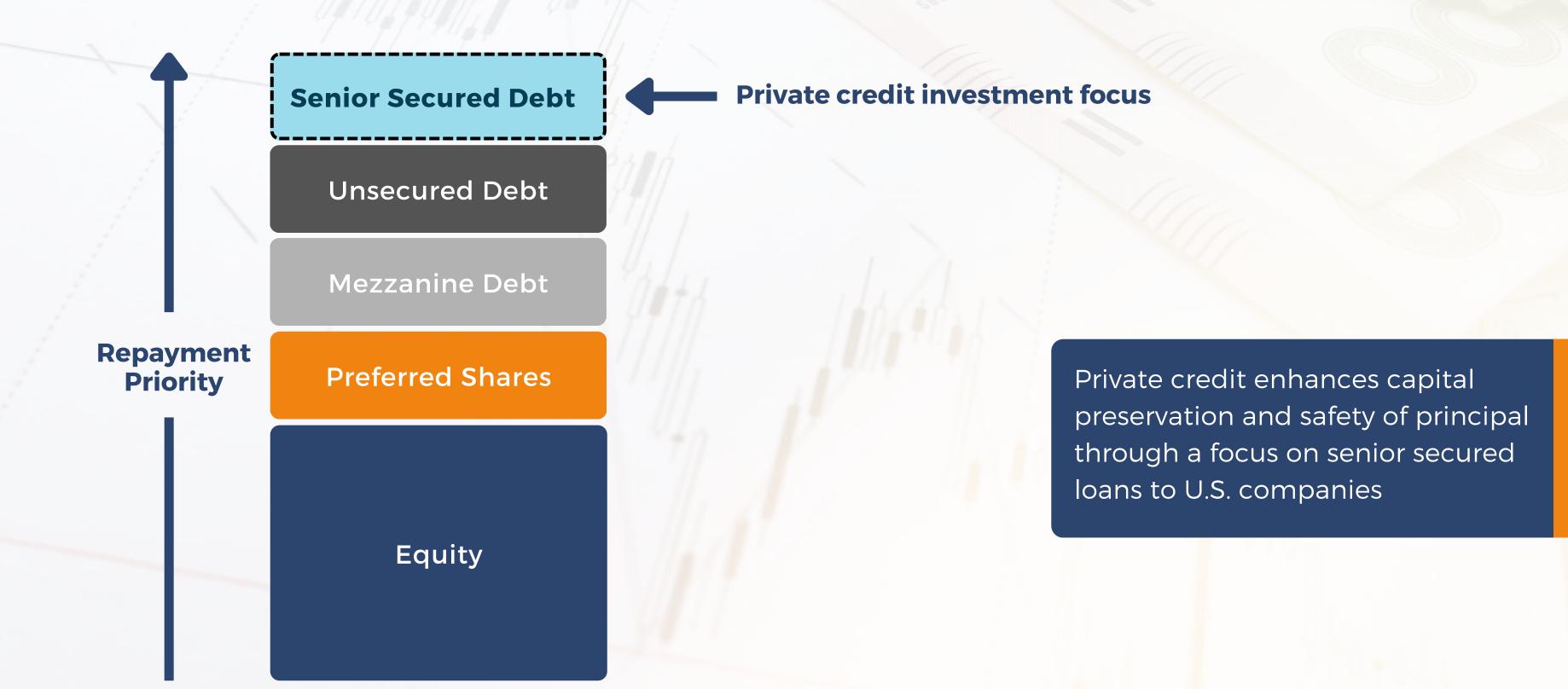
- Portfolio diversification
- Attractive risk-adjusted returns
- Predictable and contractual returns based on interest rate charged
- Lower risk than private equity, since debt sits higher than equity in the capital structure
- Floating rate alternative to fixed-income investments



Investors allocate to private credit primarily for diversification and a reliable income stream



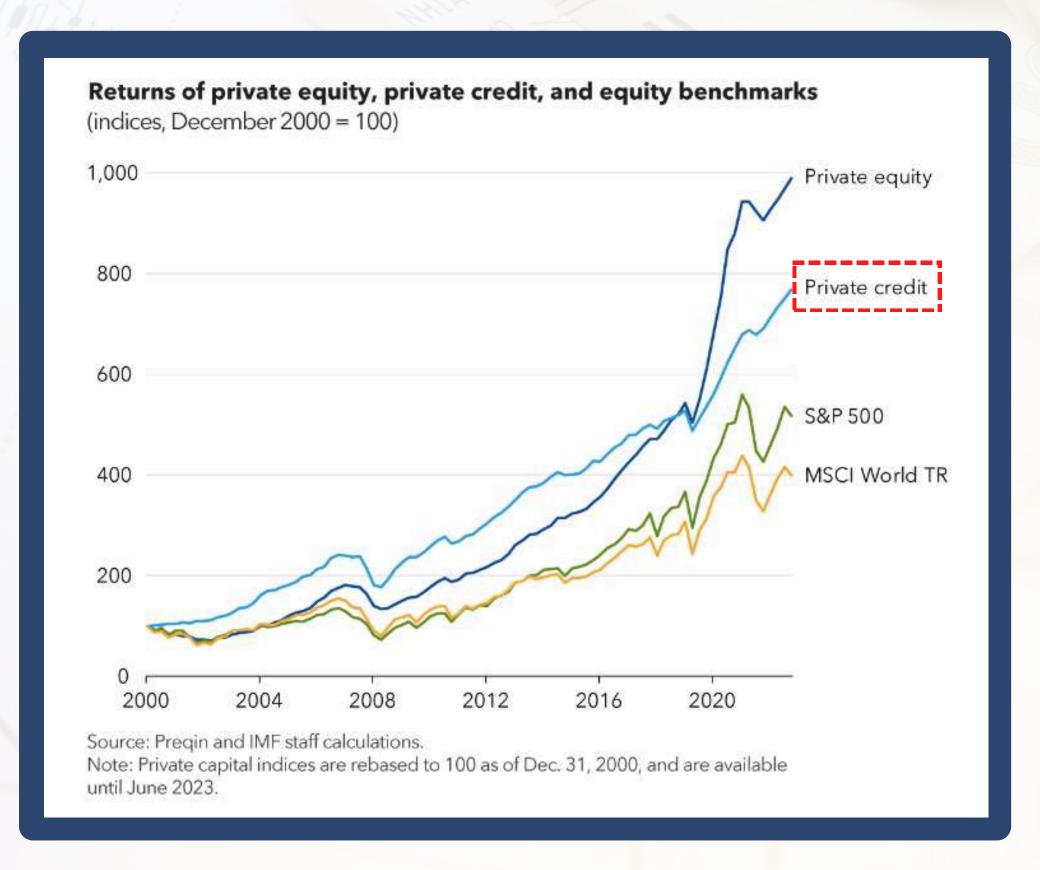
# Focus on Capital Preservation





## Historical **Performance**

Historically, private credit has **outperformed equities** 

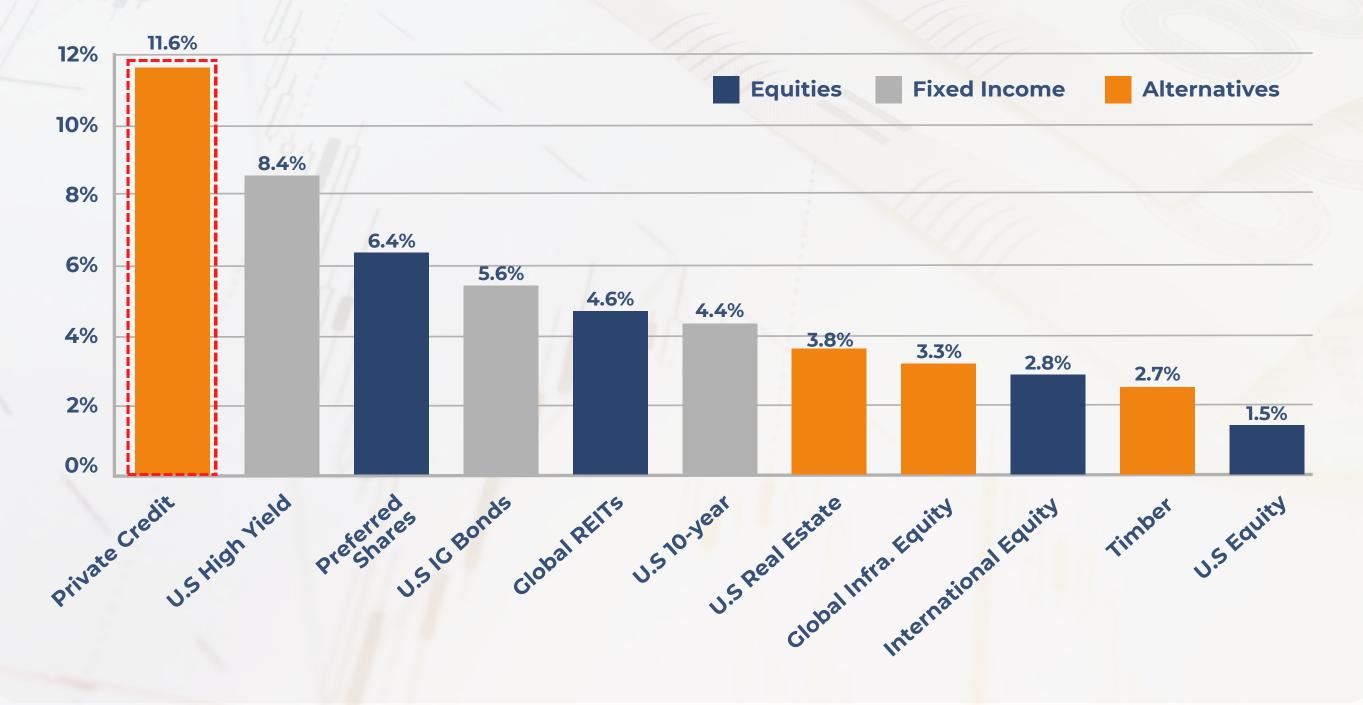




## Highest Yielding Asset Class

Private credit is the highest yielding asset class, suitable for some income-seeking investors

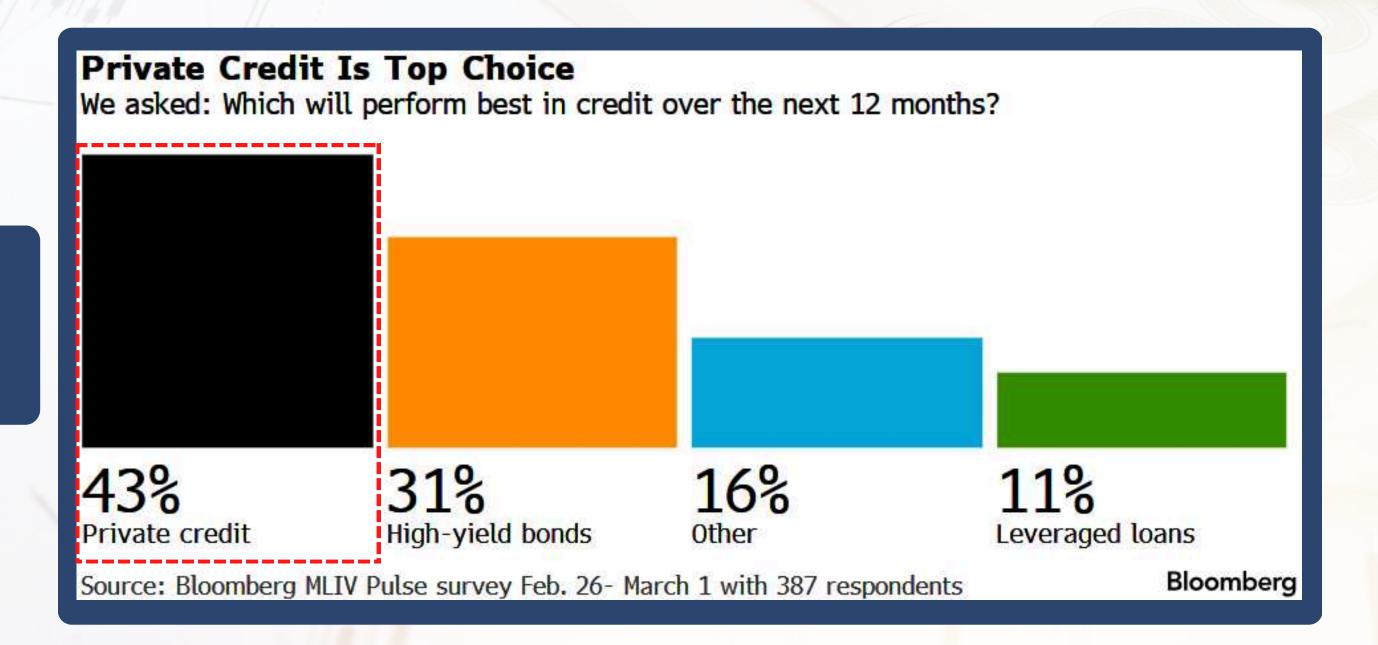
#### **Asset class yields**





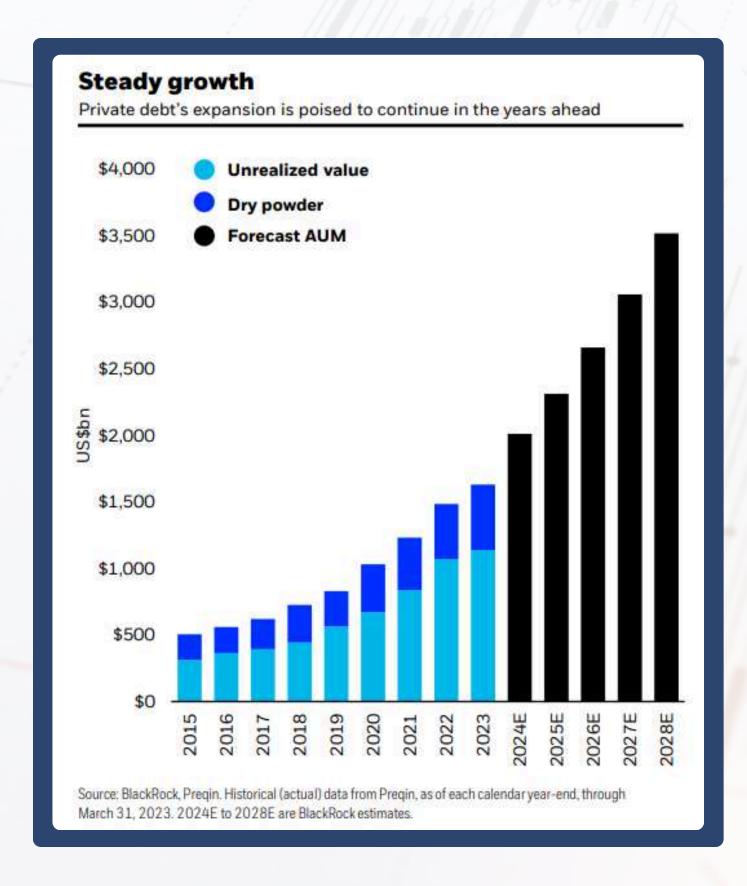
# Highest Expected Performance

Investors forecast that private credit is **most likely to outperform** over the next 12 months





### High Growth Asset Class

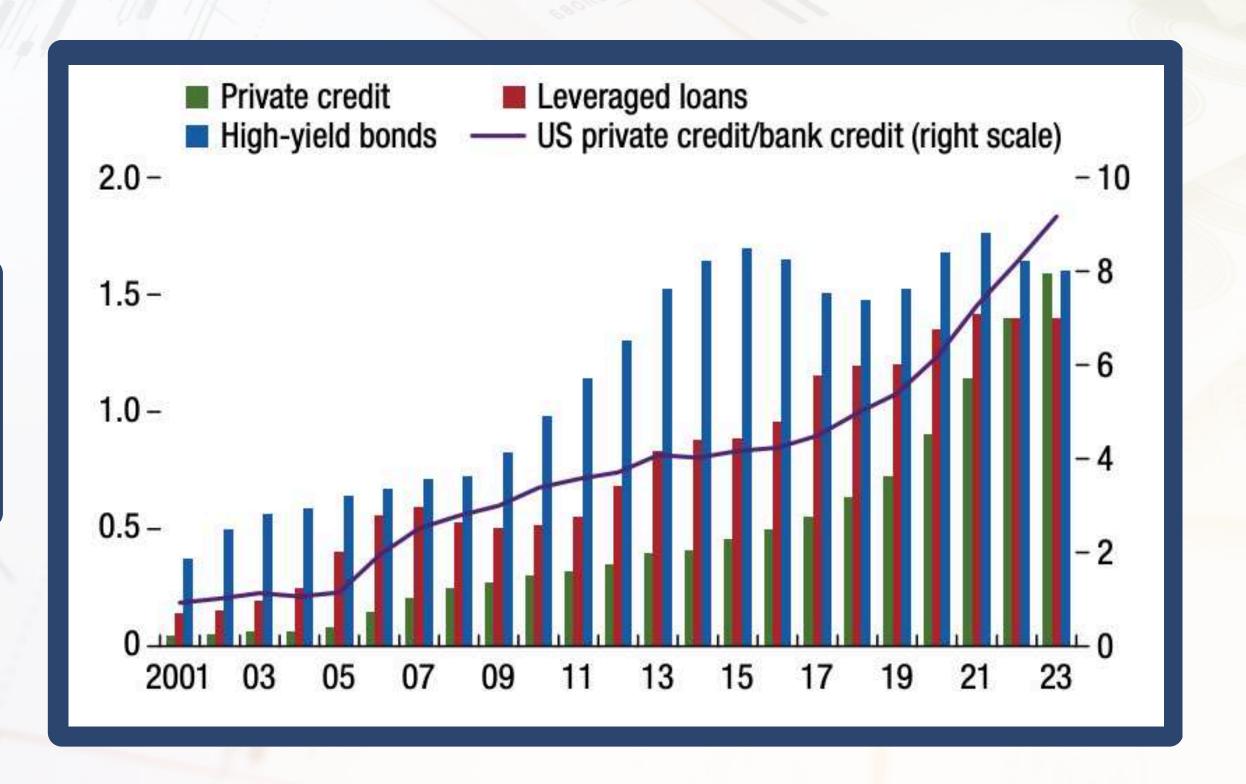


Private credit is growing rapidly, now exceeding \$1.5 trillion



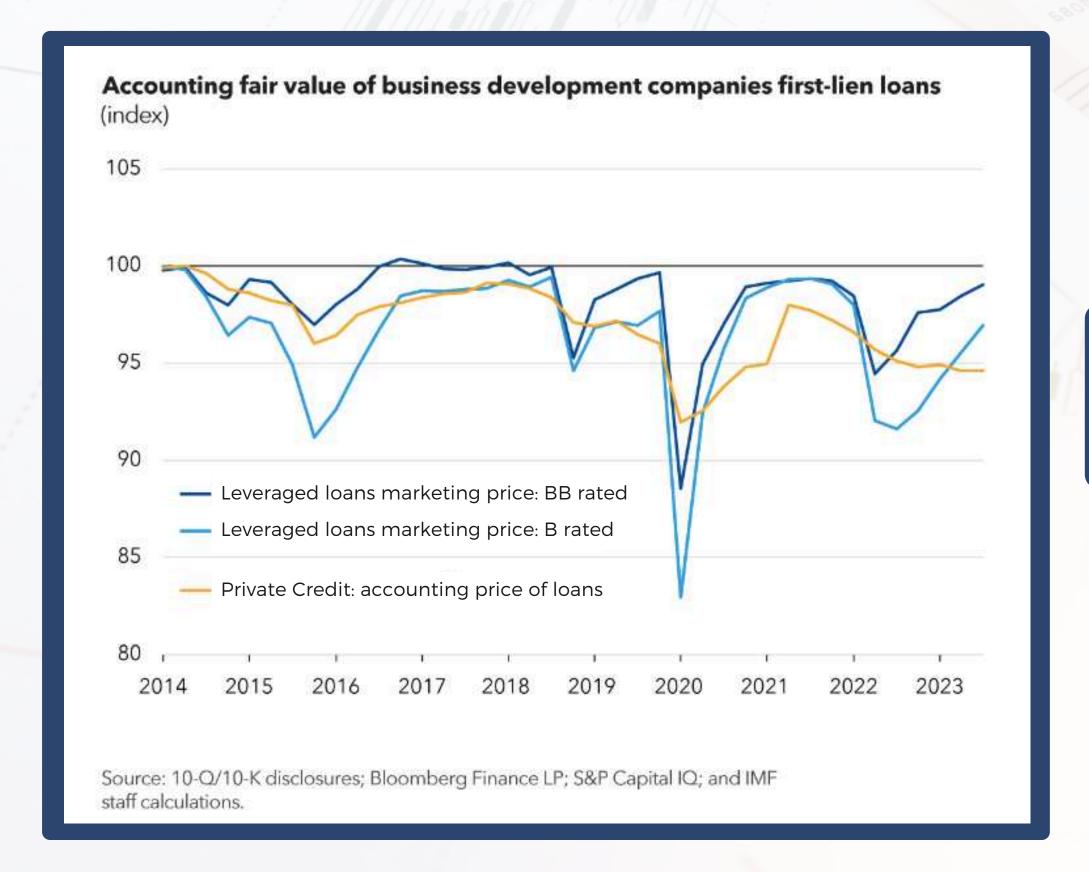
#### Private Credit Market Share

7% of the credit market of nonfinancial corporations in North America, comparable with the shares of leveraged loans and high-yield corporate bonds





# Private Credit Volatility



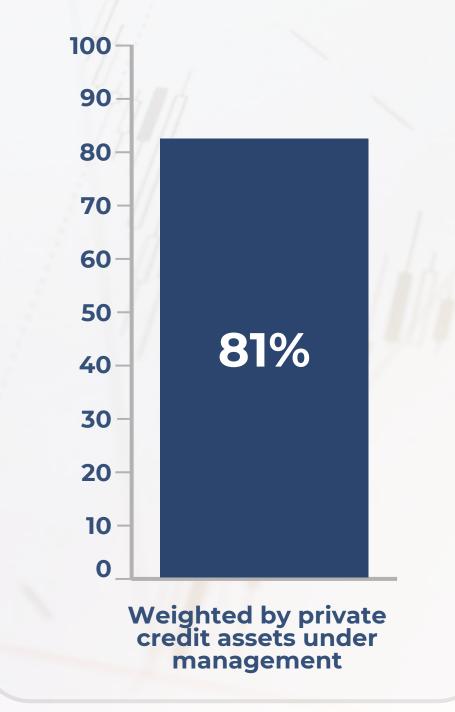
Private credit loans generally have volatility similar to leveraged loans



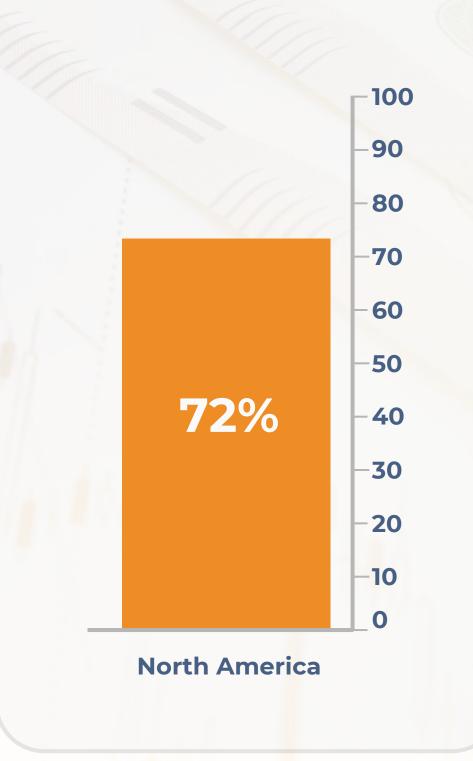
#### Market Structure

81% of private credit assets are managed by private equity funds, while 72% of private credit loans are to sponsor-backed (private equity owned) companies



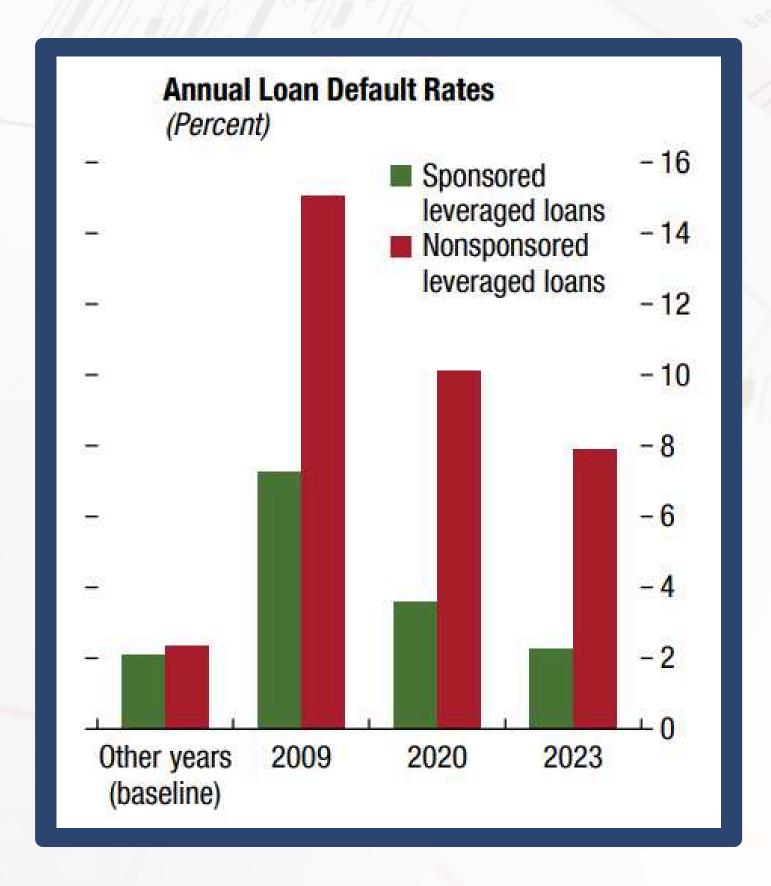


## Share of Sponsored Private Credit Deals (2021-2023)





# Lending to Sponsor-Backed Companies

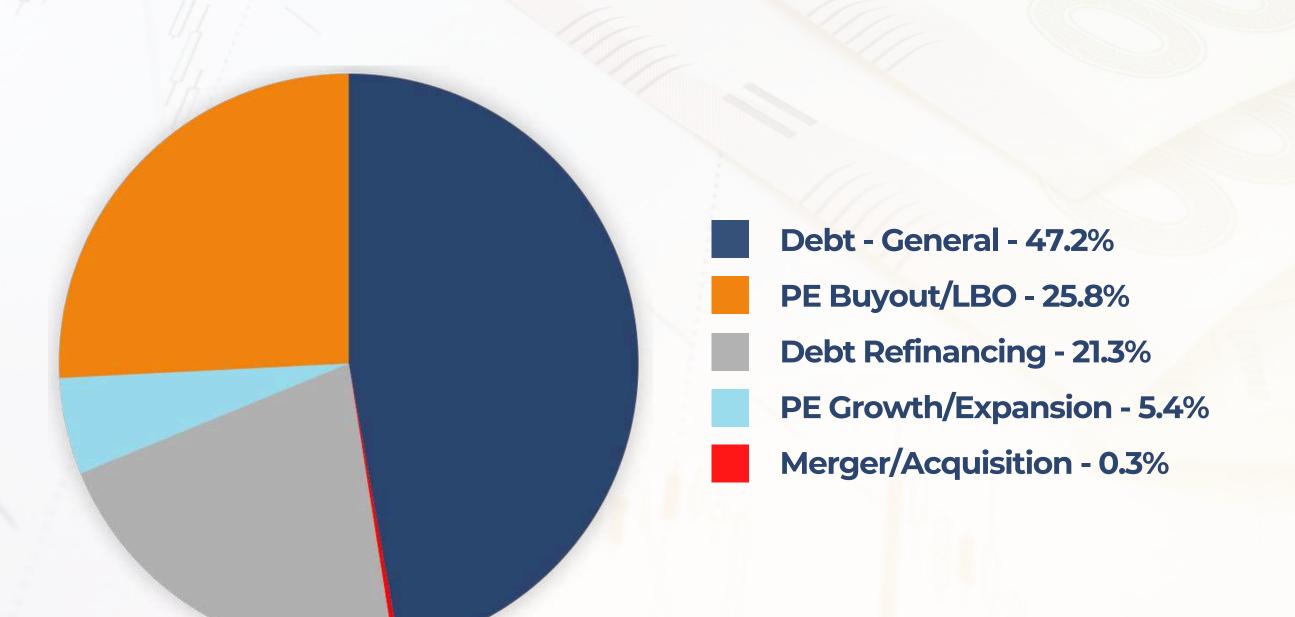


Sponsor-backed companies (private equity-owned) have had lower default rates, implying fewer defaults on direct loans



## Private Credit Use of Proceeds

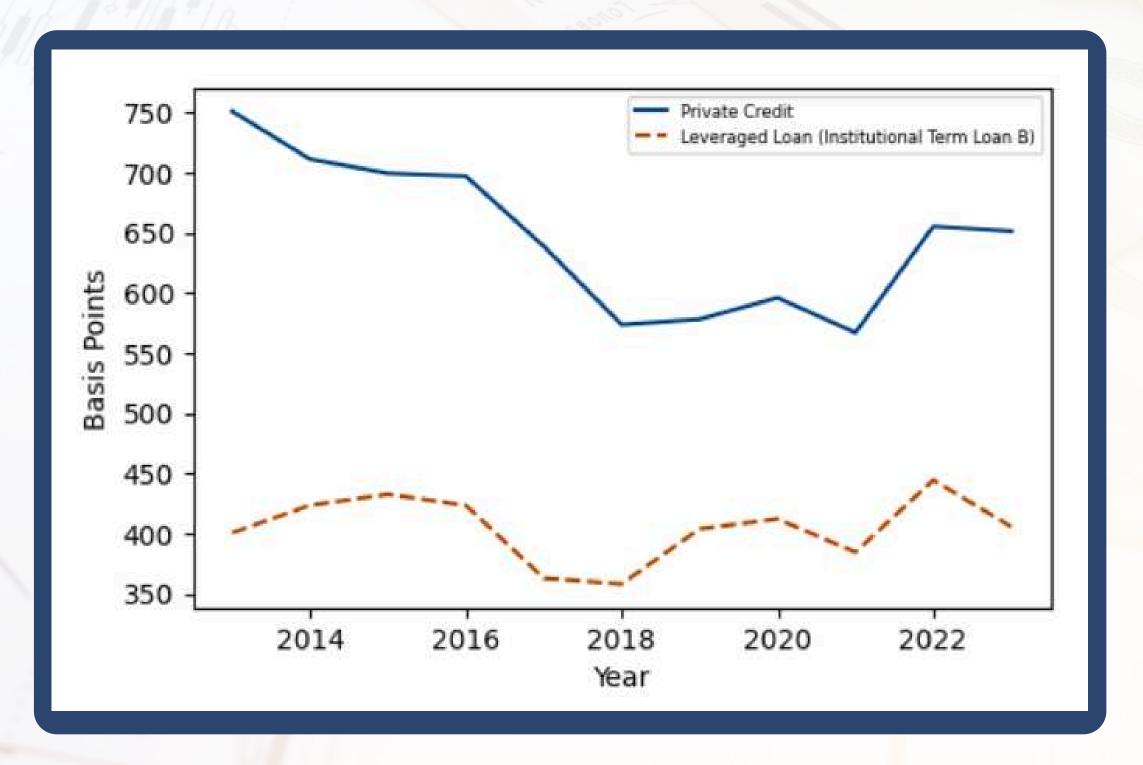
Private companies utilize private credit to fund general debt, buyout, growth opportunities/M&A, and debt refinancing opportunities





# Private Credit vs Leveraged Loans Interest Rate Spreads

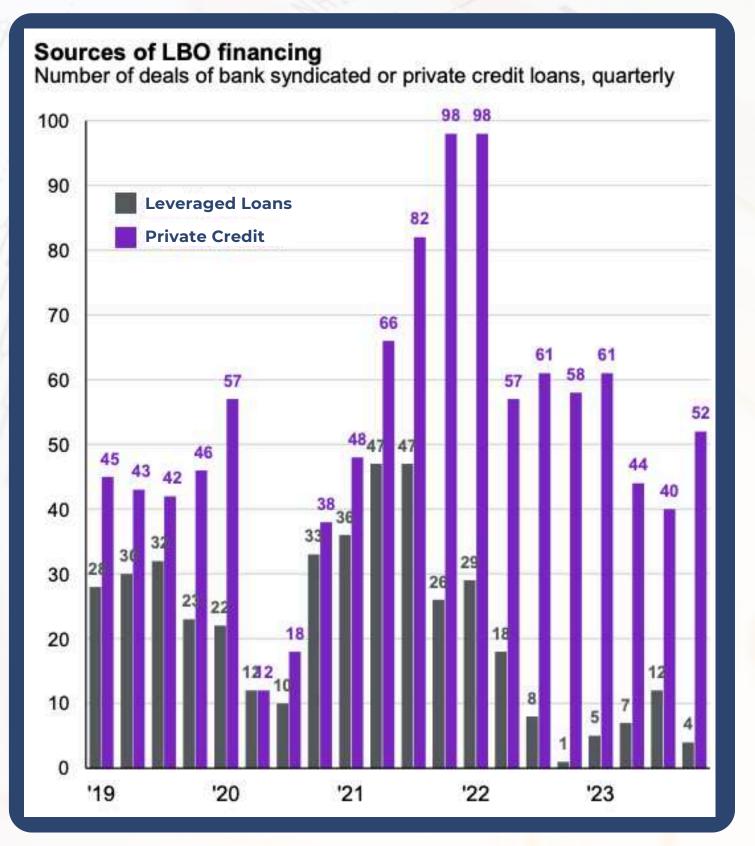
Historically, private credit loans have offered a 300bps higher spread above the benchmark interest rate than leveraged loans





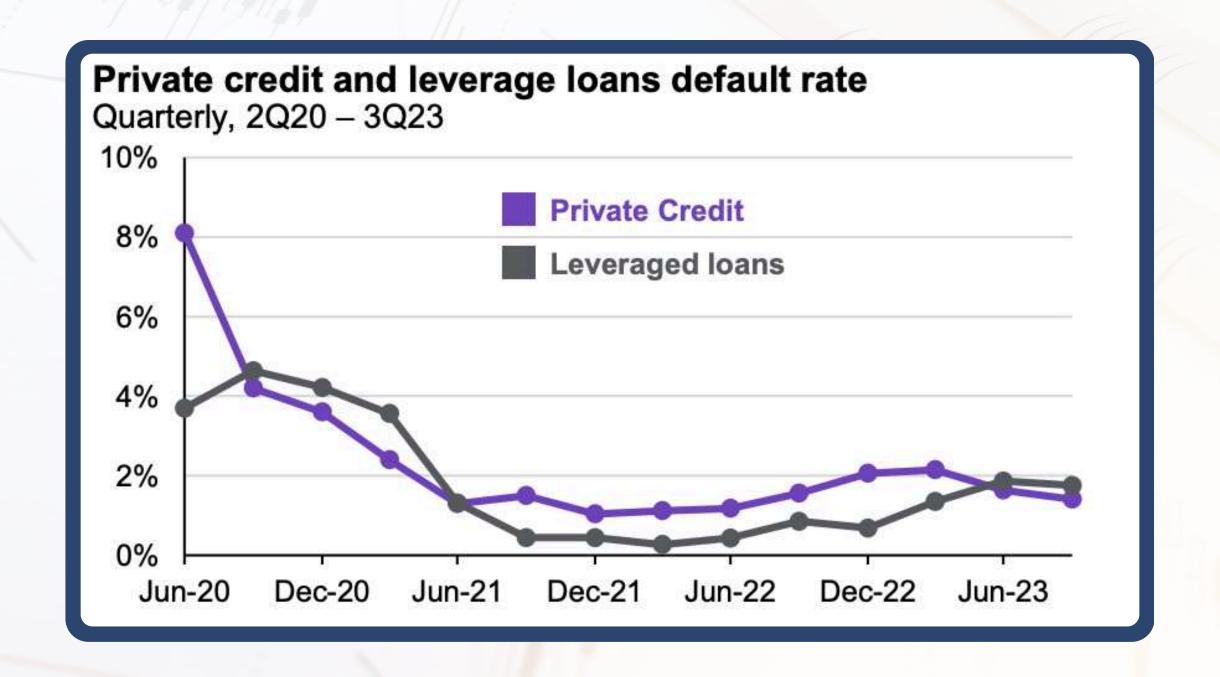
## Private Credit vs Leveraged Loans Market Share

Private credit has taken market share from leveraged loans in the financing of leveraged buyouts





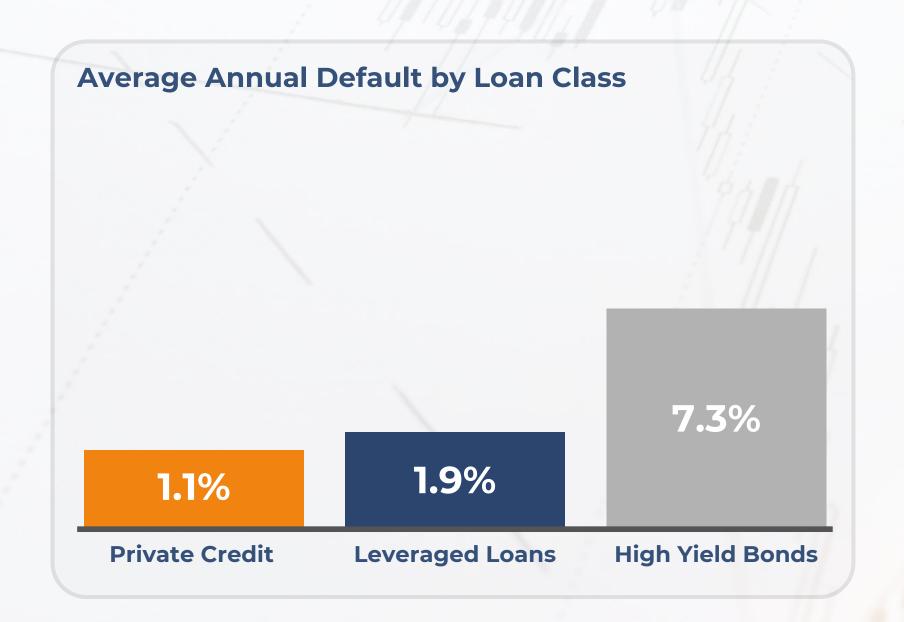
## Private Credit vs Leveraged Loans Default Rates

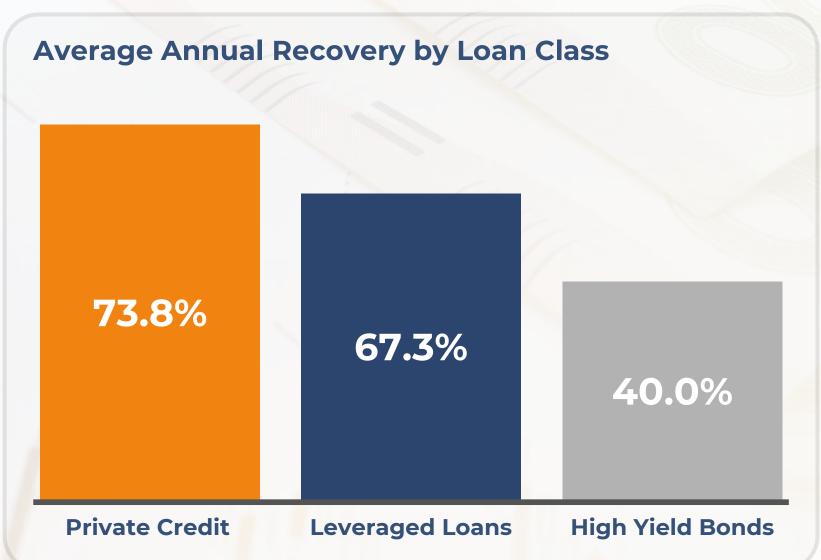


Private credit loan defaults have been low, averaging below 2% in 2023



# Safety of Principal

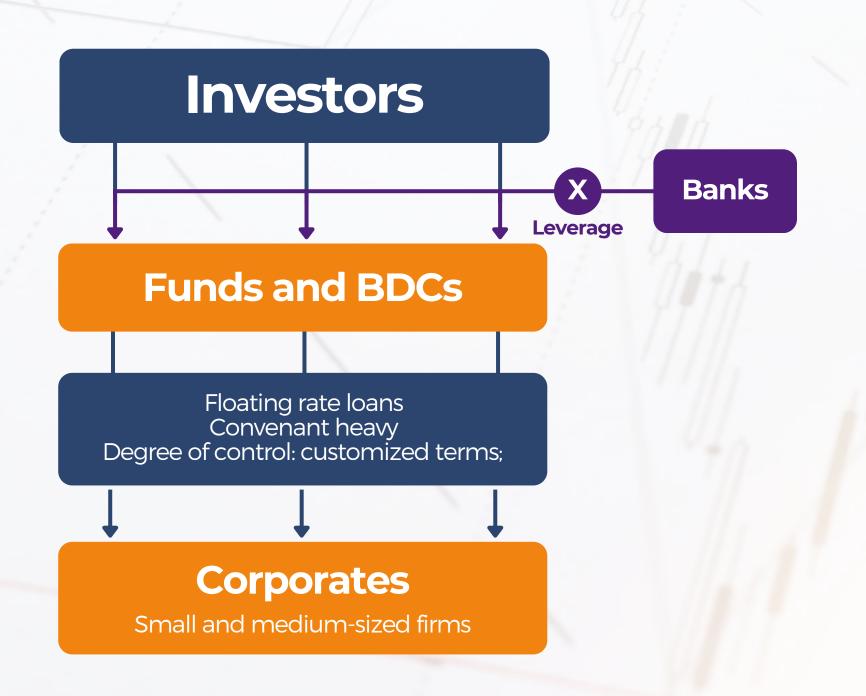




Due to stronger covenants and lower leverage, private credit loans have experienced fewer defaults and higher recoveries compared to leveraged loans and high yield bonds



# Accessing Private Credit

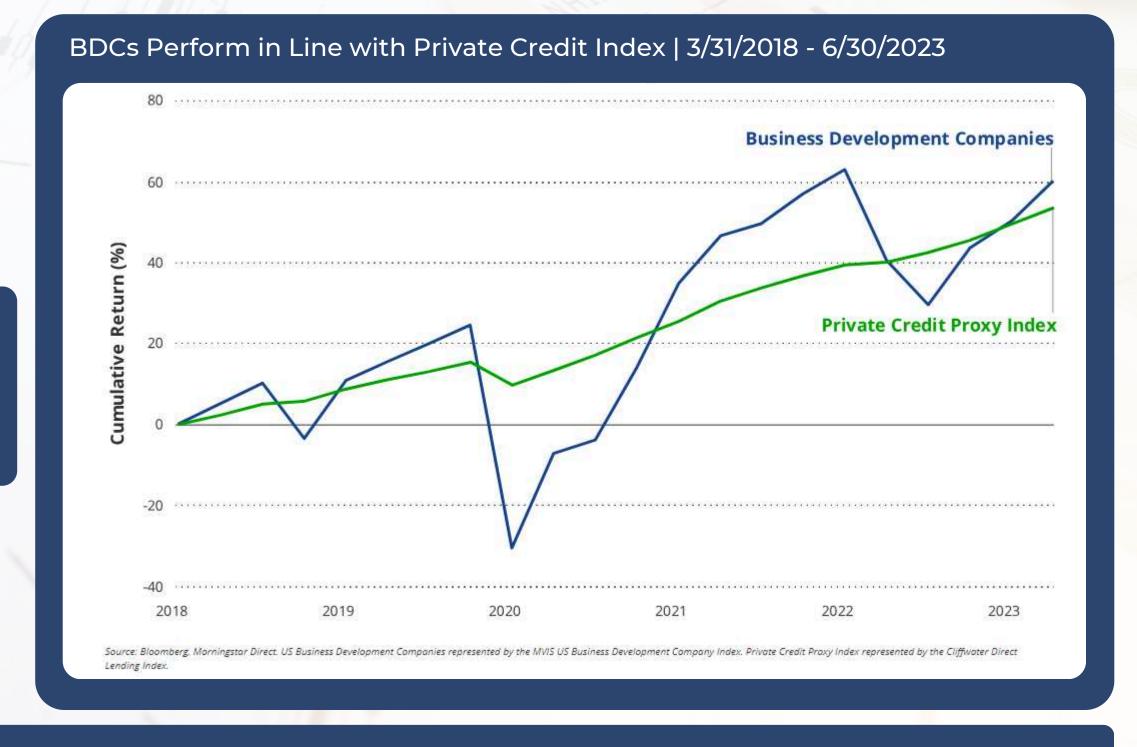


Most private credit funds are structured as BDCs (business development companies) which have a tax-efficient structure to flow through income



# Liquid vs Illiquid

Private credit funds are usually structured as BDCs, with some publicly-listed (liquid) and some unlisted (semi-liquid)



Liquid private credit provides yields and returns in line with illiquid private credit, albeit with volatility exhibited by liquid mark-to-market valuations



## Accelerate Diversified Credit Income Fund

## Accelerate Diversified Credit Income Fund

WHAT

10%+ yield from senior secured floating-rate loans to U.S. private middle market companies

HOW

Allocates to top-tier U.S. private credit managers through the secondary market

WHY

Generates higher yields than traditional fixed-income through senior floating-rate direct loans while providing intraday liquidity

ADVISOR BENEFITS Provides a high monthly income solution with minimal interest rate risk and a medium risk rating to augment fixed income allocations

Accelerate Diversified Credit Income Fund invests in direct loans of U.S. private middle market companies via top-tier private credit managers



#### Accelerate Diversified Credit Select Portfolio Allocations

BLUE OWL Capital Corporation	11.2% yield through direct lending solutions to U.S. middle- market companies
Blackstone Secured Lending	11.2% yield from floating rate debt of private U.S. companies
Ø ARES	9.6% yield from direct loans in private middle market companies in the U.S.
CARLYLE SECURED LENDING	11.7% yield produced by flexible financing solutions to middle market companies in the U.S.
FSK   FS KKR Capital Corp.	12.8% yield from customized credit solutions to private middle market U.S. companies
OAKTREE  OCSL   Specialty Lending Corporation	12.1% yield from financing solutions including first and second lien loans, unsecured and mezzanine loans, and preferred equity
Goldman Sachs BDC, Inc.	12.3% yield through direct originations of secured debt, including first lien, second lien, and unsecured debt

Accelerate Diversified Credit Income Fund allocates to leading private credit managers



## Diversified Private Credit Allocations

Exposure to 4,000+ direct loans, of which >85% are secured, through allocations to leading private credit managers

Portfolio Holdings as at April 15,2024							
Allocation	Number of Holdings	% 1st Lien	% Secured	% of Debt at Floating Rate	Yield	Premium / (Discount) to NAV	Weight
Ares Capital	505	44.1%	60.0%	69.0%	9.5%	5.2%	9.5%
FS KKR Capital	204	58.2%	66.4%	89.3%	14.9%	-23.1%	9.5%
Blue Owl Capital	193	68.1%	82.1%	97.4%	11.2%	-1.0%	9.5%
Blackstone Secured Lending	196	98.5%	99.0%	99.9%	10.1%	14.2%	9.5%
Golub Capital	357	93.8%	94.6%	99.0%	11.1%	10.6%	8.5%
Morgan Stanley Direct Lending	172	94.1%	98.2%	99.9%	11.5%	1.0%	8.5%
Goldman Sachs	144	95.3%	97.2%	99.9%	12.0%	2.2%	8.5%
Oaktree Specialty Lending	146	77.9%	86.3%	84.3%	11.4%	0.5%	8.5%
Prospect Capital	126	58.7%	82.1%	82.9%	13.3%	-39.2%	6.0%
Carlyle Secured Lending	173	71.3%	95.0%	99.0%	11.8%	4.0%	6.0%
BlackRock TCP Capital	142	77.6%	89.3%	95.6%	13.5%	-15.1%	5.0%
Bain Capital Specialty Finance	137	82.0%	85.0%	93.8%	10.8%	-11.5%	3.0%
New Mountain Finance	111	55.6%	70.2%	88.0%	11.6%	-3.7%	2.09
Nuveen Churchill Direct Lending	179	87.0%	87.0%	94.6%	12.7%	4.3%	1.0%
SLR Investment	790	97.7%	98.9%	65.3%	11.0%	-17.8%	1.0%
Crescent Capital	186	89.4%	93.1%	98.7%	12.0%	-15.4%	1.0%
Cion Investment	111	85.0%	86.6%	92.5%	12.5%	-33.2%	1.09
Runway Growth Finance	29	94.0%	95.0%	100.0%	15.1%	-7.7%	1.0%
Palmer Square Capital	191	85.9%	96.0%	98.0%	12.3%	-6.8%	1.09
Weighted Average		76.9%	85.8%	92.1%	11.7%	-3.8%	
Total	4,092						100.0%

When listed, the Accelerate Diversified Credit Income Fund will trade on the TSX under the symbol "INCM"



## High Yield Income Solution

10%

Forecast yield paid monthly

4,000+

Loans in the fund

85%

Secured loans

92%

Floating rate

The Accelerate Diversified Credit Income Fund is a high-yield income solution focused on diversification and capital preservation in private credit



## Accessing Private Credit

Most traditional U.S. private credit funds are unlisted BDCs, which have similar loan portfolios to their listed brethren

Accessing private credit through a portfolio of listed BDCs offers numerous investor benefits compared to traditional private credit funds

1000		Diversified Credit Income Fund	Private Credit Fund
Liquidity		Intra-day	Monthly
Gating risk	\	No	Yes
Risk rating	14	Medium	High
\$ Minimum investment		None	\$5,000+
Diversification		Hig <mark>h</mark> er	Lower
Transparency		Significant	Variable
Volatility		Marked-to- market	Marked-to- model

Accelerate

**Traditional** 



## Accelerate Diversified Credit Income Fund

#### 10%+ Yield

Paid monthly and sourced through direct loans to 4,000+ private U.S. companies

#### **High-Quality**

Floating rate interest income provided by top-tier U.S. private credit managers

#### **Intraday Liquidity**

Will be listed as an ETF on the Toronto Stock Exchange

#### **Medium Risk Rating**

Facilitates alternative investment without high risk rating, platform approvals, or gating risk

Accelerate Diversified Credit Income Fund is Canada's first liquid private credit solution



# Accelerate is Powering Diversification

## Accelerate is Powering Diversification

Accelerate helps investment advisors, institutions, and individual investors:









## Investment Solutions

Alternative Investment Solutions				
Solution	Strategy	Key Features	Risk Rating	
ARB ARB	Arbitrage	Tax-efficient fixed-income alternative	<b>Low</b>	
ONEC	Multi-strategy	"One choice" alternative portfolio solution	<b>Low-Medium</b>	
HDGE	Absolute Return	Uncorrelated portfolio hedge	Medium	
ATSX	Canadian Long-Short	Equity upside with reduced volatility	<b>Medium</b>	
ATSX INCM	Private Credit	High monthly income	Medium	

Diversifying investor portfolios to improve client outcomes



# Alternative ETFs: Portfolio friendly





### Accelerate Awards



ETF Express 2023 Canadian ETF awards - Most Innovative ETF Issuer in Canada



Wealth Professional Finalist - Alternative Investment Solutions Provider of the Year



HFM 2023 US Performance Award Shortlisted - Best Merger Arbitrage Fund - Accelerate Arbitrage Fund



Top 10 Global Ranking - Arbitrage Hedge Funds, 2023-24 Top 10 Global Ranking - Equity Long/Short, 2023-24 Performance Award - Event Driven, 2015



3rd Place Best 3 Year Sharpe Ratio, 2013



2nd Place Best 5 Year Sharpe Ratio, 2016



1st Place Best 5 Year Sharpe Ratio, 2015 3rd Place Best 5 Year Return, 2015



2nd Place Best 5 Year Sharpe Ratio, 2017





## Experienced Team



#### Julian Klymochko, CFA | CEO, CIO & Director

- -Former Chief Investment Officer of Ross Smith Asset Management with over 15 years of experience running alternative investment strategies
- -Managed six-time award winning market neutral fund and founded award-winning event driven arbitrage fund
- -Featured in Bloomberg, CNBC, The Wall Street Journal, BNN, Business Insider and The Globe and Mail



#### Fred Mannix, CIM | EVP, Associate Portfolio Manager

- -Director at Chinook Valley Inc., View West Foundation and Gryphon Corp. Gryphon is a private family bank based out of Barbados
- -Graduated from Florida Atlantic University with a degree in Business Administration. He is a Chartered Investment Manager (CIM),



#### Michael Kesslering | CFO & Head of Capital Markets, Associate Portfolio Manager

- -Former Senior Analyst and Trader at Ross Smith Asset Management and investment banking analyst at FirstEnergy Capital
- -Assisted in managing award winning market neutral fund and top performing cryptocurrency fund



#### Michael Lee Hing, MBA | COO & Chief Compliance Officer

Two decades of financial and investment experience including roles in fund valuation at BMO and Dejardins, risk management at BCE Inc., and Chief Compliance Officer for Auspice Capital and most recently Carecana Management Corp.

-Former Chief Compliance Officer for Ross Smith Asset Management



#### Derek Euale, CIM | CTO & EVP, Portfolio Manager, Systematic Equity Strategies

- -Delivered proprietary equity trading strategies, structured products and quantitative strategy research at CIBC World Markets
- -Managed Investment Risk & Research for a large public pension plan
- -Manager of Securitization Programs for EPCOR Energy Securitizations, Master of Mathematics Applied Mathematics U of Waterloo



## Corporate Governance

#### **Independent Board of Directors**



#### **Tom Simons | Director**

-Former Director, President and Chief Executive Officer of TSX-listed CES Energy Solutions Corp. and its predecessor



#### **Lonny Tetley | Director & Corporate Secretary**

- -Partner at Burnet, Duckworth and Palmer LLP
- -Director of Certarus Ltd. and Beyond Energy Services & Technology Corp



#### Jai Hawker | Director

- -Decades of experience in capital markets including roles in corporate finance at RBC Dominion Securities, merchant capital at Enron Canada, equities research at Peters & Co, and 13 years at FirstEnergy Capital, most recently as a Director supervising their Private Client Division
- -Former VP Business Development at Ross Smith Asset Management



#### **About Accelerate**



Arbitrage as a fixed-income alternative



Upside participation with downside protection



150/50 Canadian equity exposure



One choice diversification



Monthly income through private credit



Experienced team with over six decades of combined track record in alternative investments



Inventor of the hedge fund ETF and innovator in alternative investment solutions



Offering the tools needed for an endowment-style asset allocation to diversify client portfolios



## Contact Information

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